

REP COMMUNITY BENEFITS - ENERGY - RESIDENTIAL - 2030

|  |       | Single Family Residential Units (SFR) |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 | Multi-Family Residential Units (MFR) |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      | Total                  |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
|--|-------|---------------------------------------|----------|-------------------|-------------------|-----------------------|--------------------------|------------------|---------------------|------------------------|---------------------------|-------------------|----------------------|------------------------|---------------------------|-----------------|--------------------------------------|------------------------|-------------------|---------------|----------|----------------------|-----------------|-----------------------|--------------------------|------------------|---------------------|------------------------|---------------------------|-------------------|----------------------|------------------------|---------------------------|-----------------|--------------------|------------------------|-------------------|---------------|-----------|----------------------|-----------------|------------------------|---------------------------|--------------------------|-------------------------|------------------------|-----------|---------|------------|--------------|------------|-----------|----|
|  |       | % of SFR                              | % of MFR | # of SFR Impacted | # of MFR Impacted | Baseline SFR kWh/unit | Baseline SFR Therms/unit | Baseline SFR kWh | Baseline SFR Therms | Mitigated SFR kWh/unit | Mitigated SFR Therms/unit | Mitigated SFR kWh | Mitigated SFR Therms | SFR kWh Reduction/unit | SFR Therms Reduction/unit | SFR kWh Reduced | SFR Therms Reduced                   | SFR Dollars Saved/unit | SFR Dollars Saved | SFR Cost/unit | SFR Cost | SFR GHG Reduced/unit | SFR GHG Reduced | Baseline MFR kWh/unit | Baseline MFR Therms/unit | Baseline MFR kWh | Baseline MFR Therms | Mitigated MFR kWh/unit | Mitigated MFR Therms/unit | Mitigated MFR kWh | Mitigated MFR Therms | MFR kWh Reduction/unit | MFR Therms Reduction/unit | MFR kWh Reduced | MFR Therms Reduced | MFR Dollars Saved/unit | MFR Dollars Saved | MFR Cost/unit | MFR Cost  | MFR GHG Reduced/unit | MFR GHG Reduced | Total Res. kWh Reduced | Total Res. Therms Reduced | Total Res. Dollars Saved | Total Res. Private Cost | Total Res. GHG Reduced |           |         |            |              |            |           |    |
| <b>ENERGY EFFICIENCY UPGRADES IN EXISTING RESIDENTIAL BUILDINGS (HIGH VMT AREAS)</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Financial Mechanisms</b>  |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Residential PACE Energy Efficiency Financing   | 15.0% | 15.0%                                 | 1,242    | 13                | 7,287             | 452                   | 9,050,044                | 561,487          | 6,072               | 236                    | 7,541,031                 | 293,269           | 1,215                | 216                    | 1,509,013                 | 268,218         | \$ 509                               | \$ 632,061             | \$ 2,573          | \$ 3,194,949  | 1,621    | 3,646                | 189             | 48,697                | 2,525                    | 3,027            | 107                 | 40,427                 | 1,435                     | 619               | 82                   | 8,271                  | 1,090                     | \$ 214          | \$ 2,855           | \$ 1,391               | \$ 18,580         | 7             | 1,517,283 | 269,309              | \$ 634,916      | \$ 3,213,529           | 1,628                     |                          |                         |                        |           |         |            |              |            |           |    |
| Property Tax Exemption   | 0.0%  | 15.0%                                 | -        | 13                | 7,287             | 452                   | -                        | -                | 6,072               | 236                    | -                         | -                 | 1,215                | 216                    | -                         | -               | \$ 509                               | \$ -                   | \$ 2,573          | \$ -          | 0        | 3,646                | 189             | 48,697                | 2,525                    | 3,027            | 107                 | 40,427                 | 1,435                     | 619               | 82                   | 8,271                  | 1,090                     | \$ 214          | \$ 2,855           | \$ 1,391               | \$ 18,580         | 7             | 8,271     | 1,090                | \$ 2,855        | \$ 18,580              | 7                         |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Direct Assistance</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Low-Income Weatherization Program  | 14.0% | 0.0%                                  | 1,159    | -                 | 7,287             | 452                   | 8,446,708                | 524,055          | 6,710               | 392                    | 7,777,455                 | 454,605           | 577                  | 60                     | 669,253                   | 69,450          | \$ 201                               | \$ 233,291             | \$ 300            | \$ 347,750    | 456      | 3,646                | 189             | -                     | -                        | 3,353            | 147                 | -                      | -                         | 292               | 42                   | -                      | -                         | \$ 104          | \$ -               | \$ 130                 | \$ -              | -             | 669,253   | 69,450               | \$ 233,291      | \$ 347,750             | 456                       |                          |                         |                        |           |         |            |              |            |           |    |
| Mobile home replacement Program  | 3.0%  | 0.0%                                  | 248      | -                 | 4,643             | 474                   | 1,153,286                | 117,738          | 3,250.10            | 331.80                 | 807,300                   | 82,417            | 1,393                | 142                    | 345,986                   | 35,321          | \$ 483                               | \$ 120,052             | \$ 15,000         | \$ 3,725,888  | 233      | 3,646                | 189             | -                     | -                        | 3,353            | 147                 | -                      | -                         | 292               | 42                   | -                      | -                         | \$ 104          | \$ -               | \$ 130                 | \$ -              | -             | 345,986   | 35,321               | \$ 120,052      | \$ 3,725,888           | 233                       |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Outreach and Education</b>  |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| ENERGY STAR Appliance Campaign   | 15.0% | 15.0%                                 | 1,242    | 13                | 7,287             | 452                   | 9,050,044                | 561,487          | 6,631               | 438                    | 8,235,615                 | 543,856           | 656                  | 14                     | 814,429                   | 17,632          | \$ 177                               | \$ 220,357             | \$ 450            | \$ 558,883    | 201      | 3,646                | 189             | 48,697                | 2,525                    | 3,328            | 184                 | 44,457                 | 2,461                     | 317               | 5                    | 4,240                  | 64                        | \$ 74           | \$ 994             | \$ 449                 | \$ 5,991          | 1             | 818,670   | 17,696               | \$ 221,351      | \$ 564,874             | 202                       |                          |                         |                        |           |         |            |              |            |           |    |
| Indoor Lighting Retrofit Campaign  | 70.0% | 70.0%                                 | 5,796    | 62                | 7,287             | 452                   | 42,233,538               | 2,620,275        | 6,607               | 452                    | 38,291,199                | 2,620,275         | 680                  | -                      | 3,942,339                 | -               | \$ 170                               | \$ 985,585             | \$ 390            | \$ 2,260,372  | 519      | 3,646                | 189             | 227,253               | 11,784                   | 3,335            | 189                 | 207,856                | 11,784                    | 311               | -                    | 19,397                 | -                         | \$ 68           | \$ 4,267           | \$ 169                 | \$ 10,535         | 3             | 3,961,736 | -                    | \$ 989,852      | \$ 2,270,906           | 521                       |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Regulations</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Point of Sale or Lease Energy Efficiency Rating Requirement                            | 8.0%  | 0.0%                                  | 662      | -                 | 7,287             | 452                   | 4,826,690                | 299,460          | 6,072               | 236                    | 4,021,883                 | 156,410           | 1,215                | 216                    | 804,807                   | 143,050         | \$ 509                               | \$ 337,099             | \$ 2,573          | \$ 1,703,973  | 865      | 3,646                | 189             | -                     | -                        | 3,027            | 107                 | -                      | -                         | 619               | 82                   | -                      | -                         | \$ 214          | \$ -               | \$ 1,391               | \$ -              | -             | 804,807   | 143,050              | \$ 337,099      | \$ 1,703,973           | 865                       |                          |                         |                        |           |         |            |              |            |           |    |
| <b>ENERGY PERFORMANCE IN NEW RESIDENTIAL BUILDINGS (HIGH VMT AREAS)</b>                |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Regulations</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Passive Solar Orientation Requirement  | 80%   | 80%                                   | 10,541   | 815               | 7,287             | 452                   | 76,809,649               | 4,765,463        | 7,024               | 438                    | 74,035,442                | 4,620,996         | 263                  | 14                     | 2,774,206                 | 144,467         | \$ 79                                | \$ 830,796             | 100               | \$ 1,054,080  | 1,131    | -                    | -               | -                     | -                        | -                | -                   | -                      | -                         | -                 | -                    | -                      | -                         | -               | -                  | -                      | -                 | -             | -         | -                    | -               | -                      | -                         | -                        | -                       | -                      | 2,774,206 | 144,467 | \$ 830,796 | \$ 1,054,080 | 1,131      |           |    |
| <b>ENERGY EFFICIENCY UPGRADES IN EXISTING RESIDENTIAL BUILDINGS (MEDIUM VMT AREAS)</b> |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Financial Mechanisms</b>  |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Residential PACE Energy Efficiency Financing   | 15.0% | 15.0%                                 | 372      | 66                | 7,287             | 452                   | 2,712,128                | 168,267          | 6,072               | 236                    | 2,259,906                 | 87,887            | 1,215                | 216                    | 452,223                   | 80,380          | \$ 509                               | \$ 189,417             | \$ 2,573          | \$ 957,466    | 486      | 3,646                | 189             | 240,286               | 12,460                   | 3,027            | 107                 | 199,477                | 7,079                     | 619               | 82                   | 40,809                 | 5,380                     | \$ 214          | \$ 14,089          | \$ 1,391               | \$ 91,681         | 34            | 493,032   | 85,760               | \$ 203,506      | \$ 1,049,147           | 520                       |                          |                         |                        |           |         |            |              |            |           |    |
| Property Tax Exemption   | 0.0%  | 15.0%                                 | -        | 66                | 7,287             | 452                   | -                        | -                | 6,072               | 236                    | -                         | -                 | 1,215                | 216                    | -                         | -               | \$ 509                               | \$ -                   | \$ 2,573          | \$ -          | 0        | 3,646                | 189             | 240,286               | 12,460                   | 3,027            | 107                 | 199,477                | 7,079                     | 619               | 82                   | 40,809                 | 5,380                     | \$ 214          | \$ 14,089          | \$ 1,391               | \$ 91,681         | 34            | 40,809    | 5,380                | \$ 14,089       | \$ 91,681              | 34                        |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Direct Assistance</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Low-Income Weatherization Program  | 14.0% | 0.0%                                  | 347      | -                 | 7,287             | 452                   | 2,531,320                | 157,049          | 6,710               | 392                    | 2,330,757                 | 136,237           | 577                  | 60                     | 200,562                   | 20,813          | \$ 201                               | \$ 69,913              | \$ 300            | \$ 104,214    | 137      | 3,646                | 189             | -                     | -                        | 3,353            | 147                 | -                      | -                         | 292               | 42                   | -                      | -                         | \$ 104          | \$ -               | \$ 130                 | \$ -              | -             | 200,562   | 20,813               | \$ 69,913       | \$ 104,214             | 137                       |                          |                         |                        |           |         |            |              |            |           |    |
| Mobile home replacement Program  | 0.0%  | 0.0%                                  | -        | -                 | -                 | -                     | -                        | -                | -                   | -                      | -                         | -                 | -                    | -                      | -                         | -               | -                                    | -                      | -                 | -             | 0        | -                    | -               | -                     | -                        | -                | -                   | -                      | -                         | -                 | -                    | -                      | -                         | -               | -                  | -                      | -                 | -             | -         | -                    | -               | -                      | -                         | -                        | -                       | -                      | -         |         |            |              |            |           |    |
| <b>Outreach and Education</b>  |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| ENERGY STAR Appliance Campaign   | 15.0% | 15.0%                                 | 372      | 66                | 7,287             | 452                   | 2,712,128                | 168,267          | 6,631               | 438                    | 2,468,059                 | 162,983           | 656                  | 14                     | 244,069                   | 5,284           | \$ 177                               | \$ 66,037              | \$ 450            | \$ 167,487    | 60       | 3,646                | 189             | 240,286               | 12,460                   | 3,328            | 184                 | 219,363                | 12,143                    | 317               | 5                    | 20,923                 | 317                       | \$ 74           | \$ 4,904           | \$ 449                 | \$ 29,561         | 4             | 264,992   | 5,601                | \$ 70,941       | \$ 197,047             | 65                        |                          |                         |                        |           |         |            |              |            |           |    |
| Indoor Lighting Retrofit Campaign  | 70.0% | 70.0%                                 | 1,737    | 308               | 7,287             | 452                   | 12,656,599               | 785,247          | 6,607               | 452                    | 11,475,154                | 785,247           | 680                  | -                      | 1,181,445                 | -               | \$ 170                               | \$ 295,361             | \$ 390            | \$ 677,391    | 155      | 3,646                | 189             | 1,121,337             | 58,144                   | 3,335            | 189                 | 1,025,626              | 58,144                    | 311               | -                    | 95,710                 | -                         | \$ 68           | \$ 21,056          | \$ 169                 | \$ 51,981         | 13            | 1,277,155 | -                    | \$ 316,418      | \$ 729,372             | 168                       |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Regulations</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Point of Sale or Lease Energy Efficiency Rating Requirement                            | 8.0%  | 0.0%                                  | 199      | -                 | 7,287             | 452                   | 1,446,468                | 89,743           | 6,072               | 236                    | 1,205,283                 | 46,873            | 1,215                | 216                    | 241,185                   | 42,869          | \$ 509                               | \$ 101,022             | \$ 2,573          | \$ 510,649    | 259      | 3,646                | 189             | -                     | -                        | 3,027            | 107                 | -                      | -                         | 619               | 82                   | -                      | -                         | \$ 214          | \$ -               | \$ 1,391               | \$ -              | -             | 241,185   | 42,869               | \$ 101,022      | \$ 510,649             | 259                       |                          |                         |                        |           |         |            |              |            |           |    |
| <b>ENERGY PERFORMANCE IN NEW RESIDENTIAL BUILDINGS (MEDIUM VMT AREAS)</b>              |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Regulations</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Passive Solar Orientation Requirement  | 80%   | 80%                                   | 1,547    | 395               | 7,287             | 452                   | 11,274,276               | 699,484          | 7,024               | 438                    | 10,867,072                | 678,279           | 263                  | 14                     | 407,204                   | 21,205          | \$ 79                                | \$ 121,946             | 100               | \$ 154,720    | 166      | -                    | -               | -                     | -                        | -                | -                   | -                      | -                         | -                 | -                    | -                      | -                         | -               | -                  | -                      | -                 | -             | -         | -                    | -               | -                      | -                         | -                        | -                       | -                      | -         | 407,204 | 21,205     | \$ 121,946   | \$ 154,720 | 166       |    |
| <b>ENERGY EFFICIENCY UPGRADES IN EXISTING RESIDENTIAL BUILDINGS (LOW VMT AREAS)</b>    |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Financial Mechanisms</b>  |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Residential PACE Energy Efficiency Financing   | 15.0% | 15.0%                                 | 788      | 242               | 7,287             | 452                   | 5,743,344                | 356,332          | 6,072               | 236                    | 4,785,694                 | 186,115           | 1,215                | 216                    | 957,650                   | 170,217         | \$ 509                               | \$ 401,119             | \$ 2,573          | \$ 2,027,580  | 1,029    | 3,646                | 189             | 883,028               | 45,787                   | 3,027            | 107                 | 733,058                | 26,015                    | 619               | 82                   | 149,970                | 19,772                    | \$ 214          | \$ 51,777          | \$ 1,391               | \$ 336,918        | 125           | 1,107,621 | 189,989              | \$ 452,896      | \$ 2,364,498           | 1,154                     |                          |                         |                        |           |         |            |              |            |           |    |
| Property Tax Exemption   | 0.0%  | 15.0%                                 | -        | 242               | 7,287             | 452                   | -                        | -                | 6,072               | 236                    | -                         | -                 | 1,215                | 216                    | -                         | -               | \$ 509                               | \$ -                   | \$ 2,573          | \$ -          | 0        | 3,646                | 189             | 883,028               | 45,787                   | 3,027            | 107                 | 733,058                | 26,015                    | 619               | 82                   | 149,970                | 19,772                    | \$ 214          | \$ 51,777          | \$ 1,391               | \$ 336,918        | 125           | 149,970   | 19,772               | \$ 51,777       | \$ 336,918             | 125                       |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Direct Assistance</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Low-Income Weatherization Program  | 14.0% | 0.0%                                  | 736      | -                 | 7,287             | 452                   | 5,360,455                | 332,576          | 6,710               | 392                    | 4,935,733                 | 288,502           | 577                  | 60                     | 424,722                   | 44,074          | \$ 201                               | \$ 148,051             | \$ 300            | \$ 220,689    | 290      | 3,646                | 189             | -                     | -                        | 3,353            | 147                 | -                      | -                         | 292               | 42                   | -                      | -                         | \$ 104          | \$ -               | \$ 130                 | \$ -              | -             | 424,722   | 44,074               | \$ 148,051      | \$ 220,689             | 290                       |                          |                         |                        |           |         |            |              |            |           |    |
| Mobile home replacement Program  | 0.0%  | 0.0%                                  | -        | -                 | -                 | -                     | -                        | -                | -                   | -                      | -                         | -                 | -                    | -                      | -                         | -               | -                                    | -                      | -                 | -             | 0        | -                    | -               | -                     | -                        | -                | -                   | -                      | -                         | -                 | -                    | -                      | -                         | -               | -                  | -                      | -                 | -             | -         | -                    | -               | -                      | -                         | -                        | -                       | -                      | -         |         |            |              |            |           |    |
| <b>Outreach and Education</b>  |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| ENERGY STAR Appliance Campaign   | 15.0% | 15.0%                                 | 788      | 242               | 7,287             | 452                   | 5,743,344                | 356,332          | 6,631               | 438                    | 5,226,491                 | 345,142           | 656                  | 14                     | 516,854                   | 11,189          | \$ 177                               | \$ 139,843             | \$ 450            | \$ 354,679    | 127      | 3,646                | 189             | 883,028               | 45,787                   | 3,328            | 184                 | 806,138                | 44,622                    | 317               | 5                    | 76,890                 | 1,165                     | \$ 74           | \$ 18,023          | \$ 449                 | \$ 108,632        | 16            | 593,744   | 12,354               | \$ 157,866      | \$ 463,311             | 144                       |                          |                         |                        |           |         |            |              |            |           |    |
| Indoor Lighting Retrofit Campaign  | 70.0% | 70.0%                                 | 3,678    | ###               | 7,287             | 452                   | 26,802,274               | 1,662,880        | 6,607               | 452                    | 24,300,384                | 1,662,880         | 680                  | -                      | 2,501,890                 | -               | \$ 170                               | \$ 625,472             | \$ 390            | \$ 1,434,479  | 329      | 3,646                | 189             | 4,120,798             | 213,675                  | 3,335            | 189                 | 3,769,072              | 213,675                   | 311               | -                    | 351,726                | -                         | \$ 68           | \$ 77,380          | \$ 169                 | \$ 191,025        | 46            | 2,853,615 | -                    | \$ 702,852      | \$ 1,625,503           | 375                       |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Regulations</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Point of Sale or Lease Energy Efficiency Rating Requirement                            | 8.0%  | 0.0%                                  | 420      | -                 | 7,287             | 452                   | 3,063,117                | 190,043          | 6,072               | 236                    | 2,552,370                 | 99,261            | 1,215                | 216                    | 510,747                   | 90,782          | \$ 509                               | \$ 213,930             | \$ 2,573          | \$ 1,081,376  | 549      | 3,646                | 189             | -                     | -                        | 3,027            | 107                 | -                      | -                         | 619               | 82                   | -                      | -                         | \$ 214          | \$ -               | \$ 1,391               | \$ -              | -             | 510,747   | 90,782               | \$ 213,930      | \$ 1,081,376           | 549                       |                          |                         |                        |           |         |            |              |            |           |    |
| <b>ENERGY PERFORMANCE IN NEW RESIDENTIAL BUILDINGS (MEDIUM VMT AREAS)</b>              |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| <b>Regulations</b>   |       |                                       |          |                   |                   |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                                      |                        |                   |               |          |                      |                 |                       |                          |                  |                     |                        |                           |                   |                      |                        |                           |                 |                    |                        |                   |               |           |                      |                 |                        |                           |                          |                         |                        |           |         |            |              |            |           |    |
| Passive Solar Orientation Requirement  | 80%   | 80%                                   | 761      | 816               | 7,287             | 452                   | 5,543,866                | 343,955          | 7,024               | 438                    | 5,343,633                 | 333,528           | 263                  | 14                     | 200,233                   | 10,427          | \$ 79                                | \$ 59,964              | 100               | \$ 76,080     | 82       | -                    | -               | -                     | -                        | -                | -                   | -                      | -                         | -                 | -                    | -                      | -                         | -               | -                  | -                      | -                 | -             | -         | -                    | -               | -                      | -                         | -                        | -                       | -                      | -         | -       | 200,233    | 10,427       | \$ 59,964  | \$ 76,080 | 82 |